

16 May 1967

MEMORANDUM FOR THE RECORD

SUBJECT: Control Data Corporation Representatives' Visit,  
15 May 67, 1000 hours

1. Subject meeting was a follow-up to a letter from Earle Lerette (Special Assistant to the President of CDC) to Mr. Duckett, expressing a desire for closer ties with the Directorate and implying a possible consultant-like role for one Charles J. Purcell. Mr. Duckett could not be present and asked Messrs. Briggs and [redacted] to meet with Lerette and Purcell. In fact, Lerette entered a hospital on 12 May and was represented by Thomas E. Stone, Vice-President for Marketing; Purcell (now called Staff Consultant--a technical, rather than sales position) was present, as was Joseph A. Kersey, District Manager (D. C. area), Command and Intelligence Systems. STATINTL

2. In summary, both Briggs and [redacted] expressed interest in periodic contact between Purcell and their offices to keep abreast of CDC developments--a consultative relationship was not discussed; Kersey did note that they deliberately selected Purcell because he is not in CDC sales but is knowledgeable technically of the range of CDC support--including linking other main frames to CDC peripheral devices. Stone had used the word "consultant" in summarizing his understanding of Lerette's letter; Briggs deliberately spoke of periodic contact in the context of our IBM, RCA and other such contacts. STATINTL

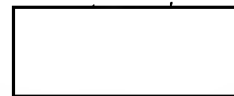
3. OCS state-of-the-art or near-term, and ORD R&D, interests were differentiated and specific mention was made of [redacted] as potentially interested parties. Briggs also mentioned [redacted] overall Agency ADP contact role. Kersey was aware of our (the Agency's) account including a Page Reader (in OCS), an 8090 (in Commo) and a 1700 display unit (to be located in FMSAC); he did not seem to be aware of a pending ORD [redacted]

STATINTL

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4. The visitors stressed display equipment and their information retrieval experience, as represented by a 150 man effort at NASA and an operating system at the University of Texas involving remote query multi-tasking, with security compartmentation overtones--the students being encouraged on Saturdays to try to break the system.

5. The next step was acknowledged to be establishing the STATINTL appropriate clearance(s) for Purcell and then more detailed working level discussions. According to information received during the




STATINTL

CHARLES A. BRIGGS  
Director of Computer Services

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Orig - File  
1 - DDS&T  
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D/OCS/DDS&T:CABriggs/mru:  (16 May 67)

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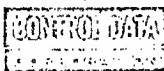
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